

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 036 are listed below

SIN #	SIN Title	Total Sales in \$
20 220	Projection Screen, Stand, Printer (Enlarger), Systems	\$551,677
20 300	Projectors & Electronic Whiteboards	\$1,043,837
47 145	Typewriters	\$263,803
47 147	Security Applications for Business Machines	\$187,140
47 355	Dictating and Transcribing Machines and Systems	\$70,753
50 156	Personal & Document Identification Systems	\$5,094,808
50 163	Mail Processing Machines, Systems and Related Software	\$6,043,775
50 177	Date and Time Stamps	\$349,699
50 180	Time and Attendance Program Systems	\$65,182
50 205	Rental Plan for Postage Meters and Related Mailing Equipment	\$3,866,916
50 281	Calculators	\$34,838
50 287	Money Handling & Processing Machines	\$561,460
50 7002	Stencil Cutting Machines	\$310,567
51 001	Office Products for the Impaired	\$25,500
51 002	Business Card Scanner and Solutions	\$0
51 55	Rental Plan for Copiers	\$3,735,013
51 56	Repair of Government-Owned Equipment (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement	\$254,823
51 57	Maintenance Service Agreement For Copiers	\$162,671,579
51 58	Lease to Ownership Plans (LTOP) Copiers	\$48,318,942
51 58A	Operating Lease Plan For Copiers	\$36,467,442
51 58B	Operating Lease Plan - (All Other Products)	\$70,573
51 100	Copiers	\$72,813,447
51 100C	Cost-per-Copy Plan for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)	\$6,244,400
51 100F	Flat Rate Monthly Fee Copying Plan For Copiers	\$13,093,493
51 101 2	Consumable Supplies for Copiers, Computers Printers and Fax Machines	\$13,066,337
51 101 7	Transparency Film	\$4,911
51 208	Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers, including their associated accessories and attachments.	\$1,264,528
51 212	Post Copying/Finishing Equipment and Supplies	\$4,057,738
51 229	Digital Duplicating Equipment	\$143,019
51 402	Multi-Media Readers, Reader-Printers and Systems	\$1,375,473
51 409	Network, Optical Imaging Systems and Solutions	\$2,238,316
51 417	Microphotographic Film, Paper, Chemical Preparation and Equipment	\$408,012
51 501	Needs Assessment and Analysis Services	\$16,667,038
51 503	Education and Training Support Services	\$134,484

51 504	Records Management Services	\$145,342,207
51 505	Document Production On-site and Off-site Services	\$103,646,745
51 506	Document Conversion Services	\$62,294,553
51 507	Destruction Services	\$5,930,413
51 508	Litigation Support Services (LLS)	\$14,635,518
51 509	Network Connectivity Support Services	\$143,781
51 1000	Ancillary Supplies and/or Services	\$7,266,490
51 1001	Introduction of New Products/Services (INPS SIN)	\$5,776,336
51 B36 2A	International - All Equipment under this Schedule	\$7,604,099
165 205	Multimedia Office Cabinets, Displays, and Filing Systems including Pocket Card Frames and Portfolios	\$16,522,569
733 1	Mail Room Management Services	\$20,572,883
733 2	Presort Mail	\$1,706,721
733 3	Miscellaneous Mail Services	\$68,987,461
733 4	List Management Services	\$2,819,471
733 5	Mailroom Ergonomic Analysis Services	\$0
733 6	Mail Screening and Inspection Services	\$170,526